

Posted on 11/30/12

Applications accepted on a rolling basis

Number of positions: 1

Spring sales intern

Pursuing a biology-related degree but want to gain some real world experience on the business side of the biotech industry? Boster Biotechnology is hiring a spring sales intern in your University. If you are passionate about biology, a self-starter and want an opportunity to demonstrate your talent in bridging the gap between business and science, here is your opportunity.

The experience would be a competitive add-on to your scientific background in job searching and in the meanwhile could bring a lucrative compensation (potentially 30% commission).

Job description

Here's what you will do:

- Be the face of the company at your university
- Reach out to researchers within the biological departments to raise awareness about Boster products
- Convert awareness into product sales, using your understanding of the researchers' needs
- Communicate at every step of the way with us and your peers to relay what is working and what needs fixing
- Build and leverage your network to increase sales through well thought out marketing activities

Here is what you could gain, if you do not have them already:

- Management skills especially how to collaborate virtually
- Business experience and a proven record in sales
- A clearer idea about career choice between business and academia
- Creative ideas from and comradery with your peers in other universities
- A more thorough understanding of immunological reagent market
- Up to 30% of the total revenue generated from your school

Candidate requirements

- Junior/Senior undergraduate or graduate student with a biology background
- Self-driven and entrepreneurial
- Hands-on lab experience a plus
- Available 10 hours a week.
- Good communication skills and multitasking skills necessary
- Organized and efficient, with attention to detail and ability to learn quickly
- Working knowledge of Google Docs
- Available for 4 months starting 1st week of January 2013

Compensation package

Base pay of \$200 for setting up initial provided marketing package. Commission structure listed as follows paid at end of internship

Total sales during the semester:

Below \$2000—10%

\$2000-\$6000—20%

Above \$6000—30%

For more details contact Archana Kampani at support@immunoleader.com.